

We Are In This Together:
Beginning a Collaborative Legal Employer and Law School Professional Development Dialogue

Law School Professional Development Survey Responses

Do you engage in Professional Development programming? Yes (80%) No (20%)

Do you engage in Professionalism programming? Yes (97%) No (3%)

What types of Professional Development programs do you provide?

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|---|-----|
| • Law firm structure and culture | 64% |
| • Basic office protocol and resources | 57% |
| • Developing mentor/mentee relationships | 57% |
| • Professional relationship building | 57% |
| • Communication in the legal office | 43% |
| • Professional obligations (pro bono, etc.) | 43% |
| • Taking and handling assignments | 36% |
| • Business development basics | 32% |
| • Time management | 32% |
| • Law firm economics | 25% |
| • Accounting and/or finance for lawyers | 18% |
| • Leadership and/or team-building training | 11% |
| • Project management and staffing | 7% |
| • Billing time | 4% |
| • Etiquette | 4% |
| • Negotiation and conflict management | 4% |

What types of Professionalism programs do you provide?

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|---|-----|
| • Networking | 94% |
| • Professional dress | 71% |
| • Etiquette dinners | 60% |
| • Self-assessment | 54% |
| • Managing online profile | 51% |
| • Ethical behavior for lawyers | 37% |
| • Diversity and elimination of bias | 31% |
| • Communicating/working with multiple generations | 29% |
| • Financial responsibility/budget planning | 26% |
| • Stress management | 17% |
| • Technology for lawyers | 3% |
| • Transitioning from JD to attorney | 3% |

Based upon responses from 35 regional and national schools, representing urban and non-urban settings and all NALP geographic regions.