

Resources for Solo & Small Firm Practitioners

BOOKS

Applying for Legal Malpractice Insurance: A Practical Guide to Controlling Cost, Brian Baney, Brian Braden, Sharon Eure Burns, Daniel W. Hager, Daniel Zureich

Attorney and Law Firm Guide to the Business of Law: Planning and Operating for Survival and Growth, Edward Poll

Flying Solo: A Survival Guide for the Solo Lawyer - K. William Gibson

Flying Solo, Jeffrey Lyons and Joel Bennett

Effectively Staffing Your Firm, Jennifer J. Rose

Getting Started: Basics for a Successful Law Firm, Arthur G. Green

Hanging Out A Shingle: An Insiders' Guide to Starting a Law Firm – Weyher and Lyon

How to Capture and Keep Clients: Marketing Strategies for Lawyers, by Jennifer J. Rose

How to Get and Keep Good Clients - Jay Foonberg

How to Go Directly into your Own Solo Law Practice and Succeed into the New Millenium and Beyond, Gerald M. Singer

How to Start and Build a Law Practice - Jay Foonberg

How to Start a Successful Law Practice: the New Lawyer's Guide to Opening an Office as a Solo or Small Firm Attorney, William Pfeifer

How to Draft Bills Clients Rush to Pay, Jay Harris Morgan, Jay G. Foonberg

Law Office Procedures Manual for Solos and Small Firms, 3rd ed., Chicago, IL: Law

Marketing for Attorneys and Law Firms William Winston (editor)

Minding Your Own Business: The Solo and Small Firm Lawyer's Guide to a Profitable Practice, Ann M. Guinn



THE WILD WILD WEST

CORRALLING THE MISCONCEPTIONS OF SETTING UP A SOLO PRACTICE

Practice Management Section, American Bar Association, 2005

Raise the Bar: Real World Solutions for a Troubled Profession, Lawrence J. Fox

Secrets of the Business of Law: Successful Practices for Increasing Profits – Harald Johnson (editor), Ed Poll

Solo and Small Firm Success: Opening a Law Practice: with Forms, Checklists, Mia Ilene-Beth Frieder

Solo by Choice: How to Be the Lawyer You Always Wanted to Be, by Carolyn Elefant

Start Your Own Law Practice: A Guide to All Things They Don't Teach in Law School About Starting Your Own Firm, William W. Huss

The Business of Practicing Law: the Work Lives of Solo and Small-Firm Attorneys, Carroll Seron

Teach Me to Solo: The Nuts and Bolts of Solo Practice, Hal Davis

The Business of Practicing Law: the Work Lives of Solo and Small Firm Attorneys, Carroll Seron

The Complete Guide to Marketing Your Law Practice, Hollis Hatfield Weishar and James Durham, Editor

The Official Guide to Legal Specialties Lisa Abrams, NALP

The Complete Guide to Contract Lawyering Deborah Guyol, Deborah L. Arron

The Complete Internet Handbook for Lawyer, Jerry Lawson

The Lawyer' Toolkit, James A. Calloway, Thomas E. Kane, Natalie Kelly, Edward Poll, Catherine Sanders Reach, Jennifer J. Rose

Transforming Practices: Finding Joy and Satisfaction in the Legal Life, Steven Keeva

2011 Solo and Small Firm Legal Technology Guide, Sharon D. Nelson, John W. Simek, Michael C. Maschke

Women Rainmaker's 101+ Best Marketing Tips, Theda C. Snyder



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WEBSITES & JOURNAL ARTICLES

American Bar Association, General Practice, Solo & Small Firm Division, Starting to Run a Law Firm
http://www.americanbar.org/groups/gpsolo/resources/start_run_a_law_firm.html

Oklahoma Bar Association, Practice Management Section, Starting a Law Practice Web Directory
<http://www.okbar.org/members/map/practice.htm>

State Bar of Texas, Law Practice Management Program - Starting Your Law Practice
<http://texasbarcle.com/CLE/LMHome.asp>

Italo Consulting, Launching a Small Firm or Solo Practice
<http://www.italoconsulting.com/articles/solo.htm>

Unlock Your Potential: Hanging Out Your Shingle, ABA Young Lawyer Division
<http://www.americanbar.org/content/dam/aba/migrated/yld/publications/Unlockresourceguide.authcheckdam.pdf>

American Bar Association, General Practice, Solo & Small Firm Division, Solo Newsletter
http://www.americanbar.org/content/newsletter/publications/solo_newsletter_home.html

Start a Solo Practice for Under \$3,000.00
<http://lawyerist.com/the-cost-of-starting-a-solo-law-practice-and-keeping-it-going-for-at-least-a-year/>

Deciding to Open a Solo Law Practice: Career in Law
<http://www.howtodothings.com/careers/a2831-how-to-decide-whether-to-open-a-solo-law-practice.html>

My Shingle – Great Things Come in Small Practices
<http://myshingle.com/>

Missouri Bar Association, Law Practice Management Online Center
<http://members.mobar.org/lpmonline/>

Solo Practice University
<http://solopracticeuniversity.com/>

