

**Resources List from *Show Them the Money: Creating Student Buy-in for Self-Assessment*
NALP Annual Education Conference, Wed. April 24, 2013**

Barbara Barron-Tieger, *Do What You Are: Discover the Perfect Career for You Through the Secrets of Personality Type* c. 2007

Marc P. Cosentino, *Case in Point: Complete Case Interview Preparation*, 7th Edition c. 2011

Judith Finer Freedman, *Cracking the Code: Unlocking the Potential of Future Leaders in the Legal Profession*, c. 2010

Victoria Hoevemeyer, *High Impact Interview Questions: 701 Behavior-Based Questions to Find the Right Person for Every Job* c. 2006

Robin Kessler, *Competency Based Interviews: Master the Tough New Interview Style and Give them the Answers that Will Win You the Job* c. 2006

Jennifer Queen, Our Secret Sauce, The Careerist,
<http://thecareerist.typepad.com/thecareerist/2011/04/our-secret-sauce.html>

Michelle Nash, *Student Career & Self-Awareness Strategies: Understanding and Effectively Utilizing Assessment Tools to Facilitate Career Fulfillment*, 2012 NALP/PSJD Public Service Mini-Conference, October 24-25, 2012 Washington, DC. [included as conference resource with permission from M. Nash]

Larry Richard, *The New What Can You Do With a Law Degree: A Lawyer's Guide to Career Satisfaction Inside, Outside & Around the Law* c. 2012

Shultz and Zedeck (Berkeley Study):

- Shultz and Zedeck, 26 LAWYERING EFFECTIVENESS FACTORS,
<http://breakintolaw.files.wordpress.com/2012/10/predicting-effectiveness-shultz-zedeck.pdf>
- Shultz and Zedeck, Predicting Lawyer Effectiveness: A New Assessment for Use in Law School Admissions Decisions, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1442118
- Better Predictors of Effective Lawyering,
<http://www.calbarjournal.com/March2012/TopHeadlines/TH1.aspx>

Patricia White, Building Interview Skills: What to Tell Students about the Behavioral Interview, NALP Bulletin, Jan. 2005, <https://www.nalp.org/viewBulletin/index.cfm?bulletinID=288&documentID=2196>

Jennifer Katz-Hickman, The How's and Why's of Making Scenario-Based Interviews a Part of Your Interview Process, July 2010 NALP Bulletin,
<https://www.nalp.org/viewbulletin/?documentID=2774&bulletinID=366>

Distilling the Wisdom of C.E.O.'s, Adam Bryant,
<http://www.nytimes.com/2011/04/17/business/17excerpt.html>

Defining Success – Associate Lifecycle, Kris Satkunas, http://www.lexisnexis.com/redwood-analytics/pdf/Defining-Success_Associate-Lifecycle.pdf

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Tools

Herrmann Brain Dominance Instrument

- <http://www.hbdi.com/Home/>

Strengths Finder resources:

- <http://www.strengthsquest.com/content/141365/resources.aspx>

Authentic Happiness website - various assessments (includes VIA):

- <http://www.authentichappiness.sas.upenn.edu/Default.aspx>

VIA Institute on Character (description of all 24 strengths & assessment):

- <http://www.viacharacter.org/www/>
- <http://www.viacharacter.org/VIAINSTITUTE/Classification.aspx>
- <http://www.viacharacter.org/www/en-us/viainstitute/surveys.aspx>

MBTI: <https://www.cpp.com/en/index.aspx>

[Assessment of Critical Reasoning for Lawyers](#) (ACRL) by LSAC