

THINKING BIG PICTURE:

COUNSELING 2LS & 3LS TO THINK STRATEGICALLY ABOUT LIFE AFTER LAW SCHOOL

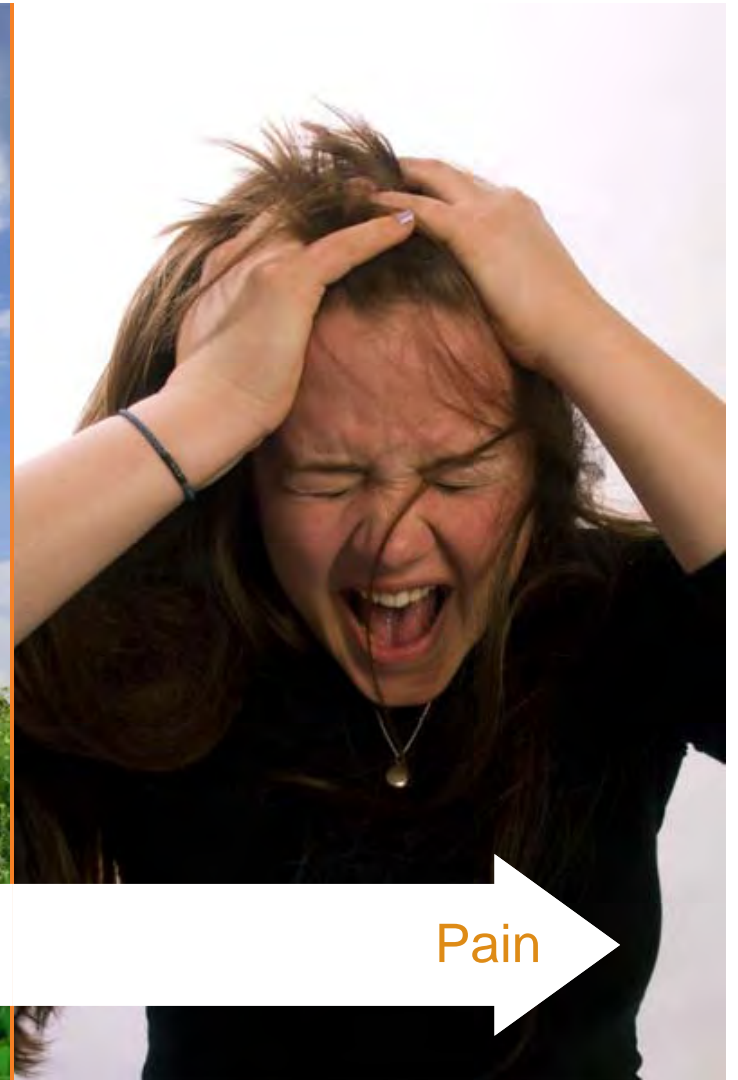
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April 25th 2013

WHICH ONE
ARE YOU?



Pleasure



Pain

MARKET
TRENDS:
PLANNING IS
NOT A
LUXURY

- ▶ Increased number of 1st & 2nd year associates in outplacement
- ▶ Law schools “on notice”
- ▶ Feeling of “Hopelessness”
- ▶ Salaries the same or down

DRIVING IN
FOG: SAVING
STUDENTS
FROM
THEMSELVES



WHY PLAN?

TALE OF TWO STUDENTS

- ▶ Success Story
- ▶ War Story





CAREER PLANNING

CAREER PLANNING: RANGE OF APPROACHES



CAREER PLANNING: BEST PRACTICE APPROACH



WHY THEY WON'T PLAN...

Job is demanding

High
expectations

High level of
engagement

Limited
“Free” Time

Horizon is cloudy

Perceived
lack of
control

Period of
personal
transition

Profession in
transition

Need not immediately apparent

Belief that
career will
take care of
itself

Limited
opportunities
to discuss
career



CAREER PLANNING CONTENT

OVERALL CAREER SUCCESS REQUIRES....



RESUME PORTABILITY

- ▶ Creating flexibility and variety in their experience and resume
- ▶ “Market Ready”



THE DELICATE DANCE

LIFE CHOICES & PRIORITIES VS. CAREER CHOICES & PRIORITIES



Children



Mortgage/Car
Lease



Childcare



Marriage



2nd Home



Travel



Student Loans



Hobbies



Purchase
Power



Investment
Strategy



SELF-ASSESSMENT & TOOLS

FORMAL ASSESSMENTS



The Myers Briggs Type Indicator - MBTI© & The DiSC ©



Career Anchors©



The Strong Interest Inventory©



The Hogan Assessment Systems HPI©



Kolb Learning Styles Inventory - KLSI©



Thomas-Kilmann Conflict Mode Instrument - TKI©

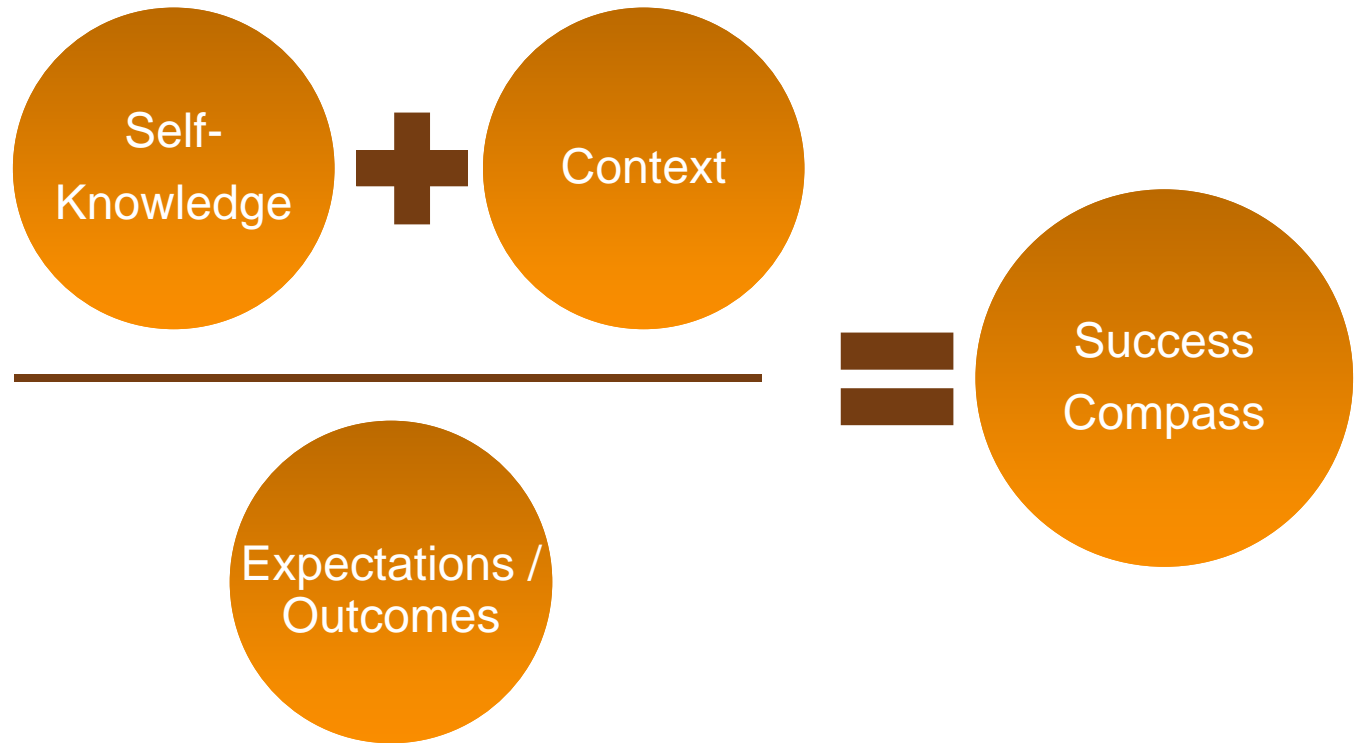


StrengthsFinder 2.0©



Highlands Battery©

THE VALUE OF SELF- KNOWLEDGE



STUDENT RESISTANCE

What They Will Say

I'm too busy!!!

I just need a job.

What's the point?

I have no idea where
to begin.

What You Can Say

SELF ASSESSMENT & CAREER PLANNING

