

TEARS, FEARS, TROUBLED OR JUST PLAIN MAD – HOW TO MANAGE CONVERSATIONS WITH EMOTIONAL JOB SEEKERS

LIST OF RESOURCE MATERIALS

Articles:

“Building Credibility as a Career Counselor”, Heather Day DiFranco, *NALP Bulletin*, (October 2008).

“Empowering Millennial Law Students to Make Professional Decisions”, Erin Russ Scherzer, *NALP Bulletin*, (December 2013).

“How to Deal with Awkward Student (and Alumni) Conversations”, Sonja J. Hayes, *NALP Bulletin*, (February 2009).

“Managing Student Expectations in the Current Economy”, Heather Day DiFranco, *NALP Bulletin*, (November 2009).

“Newcomer’s Corner: Help! I Didn’t Get an Offer”, Tamara L. McMillian, *NALP Bulletin*, (November 2007).

“Newcomer’s Corner: How Does a Legal Career Professional Bring Up a Student’s Need for Personal Counseling?”, Catherine Powell, *NALP Bulletin*, (July 2007).

Annual Meeting Handouts:

“Giving Performance Feedback Using a Solutions-Focused Approach”, Lianne Krakauer, *NALP Annual Meeting* (April, 2012).

Books:

Counseling Basics for Legal Career Professionals, NALP, 2004.

Crucial Conversations: Tools for Talking When Stakes Are High, Kerry Patterson, Joseph Grenny, Ron McMillan, and Al Switzer, McGraw-Hill Education, 2002.

Difficult Conversations: How to Discuss What Matters Most. Douglas Stone, Bruce Patton, Sheila Heen, and Roger Fisher, Penguin Group (USA) Incorporated, 2010.

Nonviolent Communication: A Language of Life, Marshall Rosenberg, PuddleDancer Press, 2003.

Taking the War Out of Our Words: The Art of Powerful Non-Defensive Communication, Sharon Ellison, Bay Tree Publishing, 1998, 2002.