

Network Analysis - Network Mapping

Name: _____

	Outside Current Job								Within Current Job (within your Department)								Within Current Job (outside of your Department)												
	Name	Title	Co.	Type	Years of Relationship	Frequency of Contact	Strength/Status of Relationship	Buying Role	Political Position	Name	Title	Co.	Type	Years of Relationship	Frequency of Contact	Strength/Status of Relationship	Buying Role	Political Position											
Senior																													
Peer																													
Junior																													
Career Development										Career Development										Career Development									

1. Career Development Goal:

2. Career Deveopment Goal:

Types of Relationships			Strength/Status of Relationship	Frequency of Contact	Buying Role	Political Position
CL = Current / Former Colleague RS = Referral Source F = Friends, family, kid-network A = Alumni S = Civic, social, philanthropic V = Vocational	W = Helps to get your work done CS = Career Support P = Psychosocial support R = Role Models		(2) Sponsor/Close (1) Supporter/Mentor (0) Neutral/Moderate (-1) Non-Supporter/Distant (-2) Enemy / Anti-Sponsor	NC = No Contact BC = Brief / Occasional Contact MC = Multiple Contacts ID = In-Depth / Frequent Contact	A = Approver D = Decision Maker E = Evaluator U = User	IC = Inner Circle PS = Part of Political Structure IN = Influencer N/A = Not Aligned