

**2015 PROFESSIONAL DEVELOPMENT INSTITUTE  
WASHINGTON, DC  
DECEMBER 2-4, 2015**

**Please Complete and Return at the End of the Program for MCLE Credit.**  
**(PLEASE PRINT CLEARLY)**

NAME \_\_\_\_\_

FIRM/ORGANIZATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ EMAIL \_\_\_\_\_

STATE(S) FOR WHICH CREDIT IS REQUESTED \_\_\_\_\_

STATE BAR NUMBER \_\_\_\_\_  
(OHIO-please provide Supreme Court number)

**Please note the hours attended for the below sessions:**

**DECEMBER 2, 2015                      3:30 p.m. – 6:30 p.m.**

| Session Name                                                         | Hours Attended |
|----------------------------------------------------------------------|----------------|
| Pre-Conference Workshop: Management Foundations for PD Professionals |                |

**DECEMBER 3, 2015                      9:30 a.m. – 10:45 a.m.**

| Session Name                                                                                                     | Hours Attended |
|------------------------------------------------------------------------------------------------------------------|----------------|
| PLENARY: Bite-Size Is the Right Size: The Move Toward Brief, Targeted Learning<br>-- <i>(No New York Credit)</i> |                |

**DECEMBER 3, 2015                      11:00 a.m. – 12:15 p.m.**

| Session Name                                                                                            | Hours Attended |
|---------------------------------------------------------------------------------------------------------|----------------|
| Business Development Coaching for Partners Is More Than Just Business Development<br>— A Whole Lot More |                |
| Change Their Understanding, Change Their Behavior<br>-- <i>(No New York Credit)</i>                     |                |
| How Lawyers Really Learn: The Secret to Making It Stick                                                 |                |
| Shadowing 2.0                                                                                           |                |

Name \_\_\_\_\_

**DECEMBER 3, 2015                      1:30 p.m. – 2:45 p.m.**

| Session Name                                                                                                       |  |
|--------------------------------------------------------------------------------------------------------------------|--|
| Integrated Associate Learning: A Cross-Firm Collaboration<br>-- <i>(No New York Credit)</i>                        |  |
| Making the Most of 2016: Strategic Planning for Yourself and Your Team                                             |  |
| Mindfulness Meditation: The Not-So-Secret Weapon for Productivity and Stress Management                            |  |
| No Matter How You Slice It, Part II: Law Schools and Employer Expectations in Professional Development Programming |  |
| Pillars of Influence: Law Firm Economics and Establishing Executive Presence                                       |  |

**DECEMBER 3, 2015                      3:00 p.m. – 4:15 p.m.**

| Session Name                                                                                                                     |  |
|----------------------------------------------------------------------------------------------------------------------------------|--|
| Bridging the Skills Gap: Leverage Your In-House Talent to Bring All of Your Lawyers Up to Speed                                  |  |
| Disruptive Legal Education: Are You Ready?<br>-- <i>(No New York Credit)</i>                                                     |  |
| Mastering Feedback: Can't Live with It, Can't Grow without It                                                                    |  |
| Putting Skills into Practice: How Marketing and Professional Development Can Collaborate to Deliver Training That Drives Revenue |  |

**DECEMBER 4, 2015                      9:00 a.m. – 10:15 a.m.**

| Session Name                                                                                                |  |
|-------------------------------------------------------------------------------------------------------------|--|
| PLENARY: The Career Arc of Law Firm Partners: The Role of Professional Development in Supporting the Stages |  |

**DECEMBER 4, 2015                      10:30 a.m. – 11:45 a.m.**

| Session Name                                                                                             |  |
|----------------------------------------------------------------------------------------------------------|--|
| All Boats Rise: Guiding Your First-Year Associates to Long-Term Success                                  |  |
| Brave New World: Managing the Impact of Law Firm Mergers                                                 |  |
| Get a Grip on Leadership! Better People Management (Up, Down, and All Around)                            |  |
| How Up-and-Coming Litigators Can Use Written Advocacy to Reach the Next Level of Success and Fulfillment |  |
| What to Say and How to Say It: Gender Issues in Professional Speech                                      |  |

**DECEMBER 4, 2015                      12:45 p.m. – 2:00 p.m.**

| Session Name                                                                                    |  |
|-------------------------------------------------------------------------------------------------|--|
| Collaborating to Create an Alumni-Friendly Culture<br>-- <i>(No New York Credit)</i>            |  |
| Designing Interactive Digital Learning Tools                                                    |  |
| How to Confront a Performance Problem without Being a “Quiet Herd-Cutter”                       |  |
| Legal Project Management: Choosing Training Modalities That Meet Your Objectives                |  |
| Taking Diversity and Inclusion Efforts to the Next Level: New Assessment Tools and Competencies |  |

Name \_\_\_\_\_

**DECEMBER 4, 2015**

**2:15 p.m. – 3:30 p.m.**

| <b>Session Name</b>                                                                           |  |
|-----------------------------------------------------------------------------------------------|--|
| Client-Centric Advocates: Transforming Lawyers into Trusted Business Advisors                 |  |
| Emotional Intelligence and Its Relevance to Managing Change<br>-- <i>(No New York Credit)</i> |  |
| How to Cultivate Success: Producing Accomplished, Happy, and Healthy Lawyers                  |  |
| Strengths-Based Feedback and Empowering Associates: Lessons from McKinsey                     |  |